Huawei Digital Power

Residential Batteries Incentive Program

With this notification, we describe and convey the incentive program (hereinafter, the "**Program**) to Huawei Partners in detail:

1. PROGRAM INFORMATION

Program ID	IP20260416100002
Program organizers	Czech Republic: **Huawei Technologies (Czech) s.r.o.**, registered seat: Jihlavská 1558/21, Praha 4, Post Code: 140 00, ID no.: 27367061, registered in the Commercial register administered by the City Court in Prague, file no.: C 108769 Slovakia: **Huawei Technologies (Slovak), s.r.o.**, registered seat: Einsteinova 23, Bratislava, Post Code: 851 01, ID no.: 36653373, registered in the Commercial register administered by the City Court of Bratislava III, section: Sro, file no.: B/41470 either of the entities hereinafter referred also to as the "Huawei"
Product Scope	LUNA2000-5-E1、LUNA2000-7-E1
Unit Incentive	**268 EUR/per LUNA2000-5-E1 Activation** **163 EUR/per LUNA2000-7-E1 Activation**
Incentive Period	20th April, 2026 – 31st August, 2026
Acceptance Period	20th April, 2026 – 31st Oct, 2026
Eligible Partner	Golden+, Golden, Silver Tier-2 Partners and Tier-1 who certified in Czech Republic and Slovakia
Program Territory	Czech Republic and Slovakia
Incentive Amount	Incentive Amount = Unit incentive * Local activation quantity
Definition and Interpretation	**Local Activation** refers to the process of installation and connection to FusionSolar of Huawei FusionSolar products in Czech Republic and Slovakia. **Channel Quota (CQ):** Partners conduct business in accordance with Huawei's partner policies. After the conditions of the Program are met, Partners will be

	given incentives based on their performance or capabilities. Incentives will be distributed in the form of channel quota. **Activity Proofs:** The proof of partner promotes the program, including but not limited to screenshots of activities on the official website, activity leaflets/posters, and social media posts within the promotion period.

2. Execution of Program

2.1 Golden+, Golden, Silver Tier-2 Partners shall provide the written confirmation to VAP for signing up in the program. After confirmation from VAP to Huawei, the partners could be considered as participating in the program.

2.2 Huawei will consider the number of Local Activation units of LUNA2000-5-E1、LUNA2000-7-E1 products during the Incentive Period based on FusionSolar Database **in a monthly basis.** The activity proofs (hereinafter, the "**Activity Proofs**") are mandatory to provide to calculate the total CQ based on the unit incentive amount and local activation quantity. Program organizer entity will review authenticity of provided Activity Proofs and reserves the right for additional proof in case of reasonable doubts.

2.3 **Huawei shall provide the monthly local activation report to eligible partners and inform the eligible partners for the redeemable channel quotas**. Partners shall provide the **Activity Proofs** and confirmation of the redeemable channel quotas in writing by email to its respective Channel Manager every month. Otherwise, it is deemed that the Partner renounced the Program and will receive no Incentives.

2.4 Partner warrants that the information provided to Huawei, such as but not limited to the information requested by Huawei for the calculation of any Incentive, is accurate and true. If the information is checked by Huawei to be inaccurate, Partner acknowledges

and agrees that Huawei at any time and its sole discretion may terminate the Program and shall recall any Incentive due or previously granted.

3. Disclaimer

3.1 If a partner engages in behavior that violates the partner order, **Huawei reserves the right to terminate the partner's participation in the promotion at any time**.

3.2 The terms and conditions of "Huawei Digital Power Residential Batteries Incentive Program Program (ID: IP20260416100002)" shall replace the previous terms and conditions of previous "Huawei Digital Power Residential Batteries Incentive Program Program (ID: IP20260303100018)" after 20th April 2026.

3.3 Huawei reserves the right to terminate this promotion at any time and is obligated to inform partners **one month before** the promotion is terminated. Partner' s might be informed the same way like informing about the Program.

4. INCENTIVE DISTRIBUTION AND USAGE

4.1 After the submission of the acceptance materials, the applicable Incentives will be accrued in the form of CQ by Huawei, within 1 (one) month after Huawei receive all the acceptance materials.

4.2 The CQ can be used exclusively by the Partner who received it, to offset any Huawei receivables. The CQ cannot be assigned or transferred without previous approval in writing from Huawei.

4.3 The Partners must be aware that all the CQ accrued under this Program and not used will expire in one year after the applicable CQ has been distributed and they will be canceled by the E-partner system.

5. MISCELLANEOUS

5.1 All Partners participating in this Program shall act in compliance with all applicable laws

and regulations. Huawei reserves the right to cancel the Program and the CQ in the event of any non-compliance.

5.2 In case a dispute arises between Huawei and Partner with regards to this Program, the Parties will try to resolve in an amicable manner all disagreements and misunderstandings connected with their respective rights and obligations under this Program. If still not resolved, any dispute arising out of or relating to this Agreement shall be submitted to the competent and applicable court of the country where the channel quota is used. This Program shall be governed by the laws of the country where the channel quota (CQ) is used.

5.3 Partner shall have the obligation to pay to Huawei the following: any Incentive already credited; errors in the CQ calculations; adjustments for returned Products and the like; any and all losses or damages, including but not limited to loss of bonds or guarantees, which Huawei may suffer as a result of the involvement of Partner in any particular sale or transaction; any Incentive already credited if it is determined, in the sole judgment of Huawei, that Partner was not entitled to such CQ under the terms of this notification.

5.4 In case of any doubts, Huawei reserves the right to the final interpretation of this Program.

5.5 For any enquiry or clarification, please contact your Channel Manager.

Huawei Digital Power
25/4/2026